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## **Bestpass Introduces Horizon Transponder and Expands Tolling Network**

Transponder solution minimizes requirements, maximizes benefits and streamlines toll management for fleets and owner-operators

Kansas and Florida become the two latest states to join the growing Bestpass network of North American tolling authorities

ALBANY, NY/Louisville, KY– March 27, 2015 – Bestpass<sup>™</sup>, Inc., providers of single source payment and streamlined toll management services to commercial fleets, today introduced here at the Mid-America Trucking Show (MATS) its new Horizon transponder. The company also announced that Kansas and Florida tolling authorities have joined its growing nationwide network.

"We're deploying the Horizon transponder so fleets and owner-operators will no longer have to manage, maintain and pay for up to ten different transponders in order to operate on toll facilities regionally and across the country," said John Andrews, president and CEO of Bestpass. "With this new transponder we can now offer our customers a solution that minimizes transponder requirements, maximizes flexibility and savings, and radically improves our single account, single service center toll management service."

In conjunction with its E-ZPass compatible transponder, the new Bestpass Horizon transponder will allow for single source toll account management for the major toll facilities not currently part of E-ZPass; eventually removing the need for five to seven transponders. The Horizon transponder is currently undergoing testing with early adopter fleets in Kansas and Florida, and once initial testing is complete, fleets including Schneider, Werner, Prime, and many others have committed to deploying the new solution.

The Bestpass Horizon transponder's introduction coincides with the planned completion of affiliations with tolling authorities across North America. The addition of the Kansas Turnpike and Florida's Turnpike, including the range of all other SunPass tolled facilities in Florida, will result in a significant number of toll road miles that are heavily traversed by commercial vehicles being added to the Bestpass service.

"We are eager to test this new transponder so that we can welcome Bestpass customers into the electronic lanes on the Kansas Turnpike," said KTA CEO Steve Hewitt.

"At Florida's Turnpike we always look for ways to improve customer service for truck fleets and owner-operators," said Diane Gutierrez-Scaccetti, CEO of Florida's Turnpike Enterprise. "We are pleased to be a part of the Bestpass network and make it easier for commercial trucks to travel on Florida's toll roads."

The Bestpass solution includes E-ZPass coverage for the group's 26 toll agencies in 15 states and the new Horizon transponder for the bulk of the authorities outside of the E-ZPass electronic toll collection network. Bestpass also works with toll authorities that utilize license plate read systems. Maximizing benefits in those states, Bestpass can provide customers with toll discounts for plate reads that are generally not otherwise available.

By August, Bestpass plans to have toll discount and management programs in place with 99 percent of all U.S. tolled miles, excluding only a few bridges and HOV lanes. The company is working hard to bring its services to Oklahoma and Texas before the end of 2015, and anticipates adding coast-to-coast toll facility coverage in Canada sometime in 2016.

"With the addition of these major tolling authorities to our network, we are further streamlining our single source toll service for our fleet and owner-operator customers," Andrews said. "It's an exciting time for Bestpass as we move closer to fulfilling plans to be the one-stop shop for complete toll management geared specifically to the user community that needs it the most, trucking, while also solving the unique needs of a diverse and complex tolling community."

## About Bestpass™, Inc.

Founded in 2001 by the New York State Motor Truck Association, Bestpass was designed for truckers, by truckers, to save commercial motor carriers time and money. Bestpass provides bulk purchasing and streamlined toll management services to commercial fleets, including consolidated billing, violation processing and a transponder solution compatible with the majority of toll facilities. Currently, Bestpass customers have more than 250,000 pieces of equipment and over 145,000 transponders in service, resulting in over \$25 million in tolls processed monthly. For more information, visit www.bestpass.com.

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